



## LTC International

# Telecommunications Consulting Services

At LTC we are *Business Operations Architects™* - we focus on the people, strategies, processes and systems needed to run successful operations in telecommunications and information businesses. Our range of services support telecommunication service providers and their customers across any and every technology, software vendors and network equipment vendors that supply the telecommunications industry, and market investors that finance those same companies.

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### SERVICE PROVIDERS

The operations within a telecommunications service provider cover a huge number of functions in an environment of constant change: new technologies, new services, new opportunities and issues.

LTC's experts come from the operations space and we understand the challenges. We offer turnkey projects or subject matter expertise to deliver results to service providers and carriers in the following areas (and more):

- Asset recovery / inventory reconciliation
- BSS/OSS architecture strategies
- BSS/OSS data migration
- BSS/OSS integration planning and management
- BSS/OSS systems requirement definition
- BSS/OSS vendor evaluation & selection
- Business continuity / disaster recovery
- Business planning
- Call Center planning and deployment
- Market assessment and strategies
- Mergers and acquisitions integration
- Network security architecture
- Number pooling and portability
- Operations assessment, process analysis, process improvement
- Operations program management
- Product/Service introduction and launch planning
- Project and program management
- Project business case development
- Revenue assurance and reclamation

- Sales education and training
- Technology evolution strategies and planning
- Vendor management

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### ENTERPRISES

LTC's knowledge of the spectrum of communications can help enterprises with:

- Converged Communications Architecture
- Mobile applications deployment
- Contact center assessments and improvements
- Operational support for internal voice and data communications infrastructure
- Computer/telecoms integration.

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### MARKET INVESTORS

LTC provides the subject matter expertise that can identify risks in provider plans and vendor product development. We offer:

- Assessment of investment opportunities and impact analysis (providers, vendors, M&A)
- Telecoms market assessment
- Market education and training
- Company performance evaluation.

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### VENDORS

LTC helps vendors successfully sell to service providers by offering:

- Assessment of products and markets
- Sales education and training
- Cost benefit analysis / ROI modeling
- Professional services delivery support.



[www.ltcinternational.com](http://www.ltcinternational.com)